



Powerswarm Solar Workshop

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“ Over the past 20 years,
Solarcentury's solar projects
have generated over 3.5
billion kWh of clean
electricity and saved over 1.5
million tonnes of carbon
emissions from entering the
atmosphere. ”

Jose Miguel Ferrer
Managing Director, Iberia



IKEA SOLSTRÅLE - [link](#)



Is Solar for My Family?

TYPES OF SOLAR PANELS

SOLSTRÅLE BASIC



IKEA FAMILY price after VAT refund:

2599.- *

IKEA FAMILY price incl. VAT: **3145.-**

A ready-made package including installation and warranty

- Blue poly panels
- 8 pieces
- Including guarantees and installation on the roof up to the meter cupboard
- Revenue to follow on matching app
- Full VAT refund



✓ On the installation

SOLSTRÅLE PLUS



IKEA FAMILY price after VAT refund:

2999.- *

IKEA FAMILY price incl. VAT: **3629.-**

A customized package with more power and options

- Completely black mono panels
- 8 pieces
- Including guarantees and installation on the roof up to the meter cupboard
- Revenue to follow on matching app
- Everything is arranged for you



✓ On the solar panels and inverter

SOLSTRÅLE DESIGN



IKEA FAMILY price after VAT refund:

4565.- *

IKEA FAMILY price incl. VAT: **4824.-**

A customized design, integrated in your roof

- Roof integrated black mono panels
- 8 pieces
- Including guarantees and installation on the roof up to the meter cupboard
- Revenue to follow on matching app
- Everything is arranged for you



✓ On the capacity of the solar panels

Is Solar for my Roof?



1. Click on the four corners of your roof



Previous

Next

Is Solar for my Lifestyle?



Your annual consumption ?

5. How much electricity do you use per year? (select the number of people in your household, or enter the exact annual consumption)



1800 kWh



2700 kWh



3500 kWh



5000 kWh



6000 kWh

Previous

Next

Is Solar for my Lifestyle?



Jouw calculator resultaten

De calculator laat in deze fase nog een grove indicatie zien. Wanneer je een offerte aanvraagt, maken wij een gedetailleerd zonne-ontwerp dat past op jouw dak met behulp van 3D laser data. [Klik hier voor de aannames.](#)



SOLSTRÅLE Optie		BASIC	PLUS	DESIGN
Aantal panelen		16	15	14
Type zonnepaneel		Blauw 270Wp	Zwart 300Wp	Zwart indak 270Wp
Incl. Solaredge optimizers		Nee Ja		
Opwek eerste jaar		3306 kWh	3383 kWh	3240 kWh
Besparing eerste jaar		€628	€643	€616
IKEA FAMILY prijs na btw teruggaaf		€4099	€4399	€6442

Wijzig gegevens

Spinning Tool

Accidental Environmentalists - [link](#)

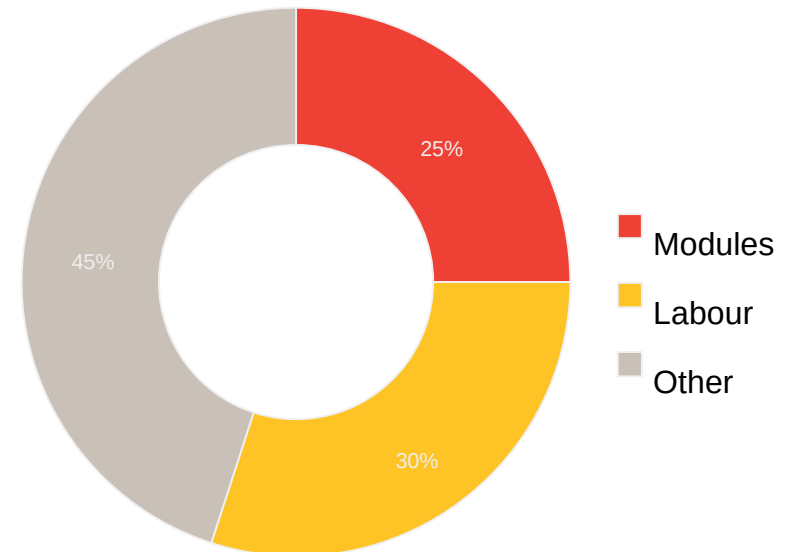


Residential Market Overview

Market	Typical Payback	Outlook over next 10 Years
The Netherlands	5 Years	Net Metering. Confirmed until 2023. Tax refund will be decreased until 2031
Belgium	8 Years	Net Metering. Prosumer tariff in Wallonia will charge the average prosumer 300 EUR per annum.
Germany	12 Years	High Retail rates. 30 cents for retail and 10 cents for feed-in-tariff. Future reduction in FIT.
United Kingdom	20 Years	Low Retail rates. Uncertainty around Smart Generation Guarantee – VAT raised from 5% to 20%

What about falling module prices?

- Module prices have fallen by 30 % in the past year due to:
 - End of MIP
 - Reduction of Chinese Subsidies (2018)
 - Higher module efficiencies





Thank you

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